

International and Domestic Trading Contributing to Society and the Environment

Corporate Brochure 2024

Year ended March 2024



Company Profile

Established

February 5, 1952

Capital and Shares (As of March 31, 2024)

Capital (Paid up)	¥500,0	000,000
Shares (Authorized) —	40,000	shares
Shares (Issued)	10,000	shares
Shareholder		
Kanematsu Corporation	10,000	shares

Employees (As of March 31, 2024)

173

Bank References

MUFG Bank, Ltd. Mizuho Bank, Ltd. THE HACHIJUNI BANK, LTD.

Financial Highlights (Fiscal Years ended March 31)

	FY ended FY ended		FY ended	
	March 2022	March 2023	March 2024	
Transaction amount (¥ million)	120,527	140,164	157,961	
Net sales (¥ million)	35,500	42,996	57,838	
Ordinary income (¥ million)	1,570	1,380	2,092	
Net income (¥ million)	1,140	955	1,443	
Net income per share (¥)	114,011	95,500	144,313	
Total assets (¥ million)	40,146	52,611	60,687	
Net assets (¥ million)	8,621	8,697	9,435	

Transaction amount by Business Segment (Fiscal Year ended March 31)

	FY ended March 2024		
	Transaction amount Proportion		
	(¥ million)	(%)	
Pet Business Dept.	49,036	31.1	
Health Industry Dept.	27,474	17.4	
Food Vending Machine Dept.	29,051	18.4	
Metal & Machinery Dept.	14,269	9.0	
Aerospace & Marine Dept.	38,130	24.1	
Total	157,961	100.0	

The company has applied the "Accounting Standard for Revenue Recogniton" (ASBJ Statement No.29, March 31,2020), etc. effective from the beginning of Fiscal Year ended March 31,2022. As a side note, "Transaction amount" means the combined dealing amount as a contractor and as an agent, and "Transaction amount" is not "Net sales" after applying the ASBJ Statement No.29, March 31,2020,etc.

Network

Japan

Head Office

Fax:81-3-3213-2420

8th Floor, Marunouchi Center Bldg.,6-1, Marunouchi 1-chome, Chiyoda-ku, Tokyo 100-8383, Japan Tel:81-3-3286-0211

Hokkaido Branch

11th Floor, Sapporo-Kitasanjo Bldg., 1, Nishi 3-chome, Kita 3-jo, Chuo-ku, Sapporo-shi, Hokkaido 060-0003, Japan Tel:81-11-233-3250 Fax:81-11-233-3236

Tohoku Branch

2nd Floor, SAKAE Izumi Chuo Bldg., 1-5, Izumichuo 4-chome, Izumi-ku, Sendai-shi, Miyagi 981-3133,Japan Tel:81-22-771-5030 Fax:81-22-771-5031

Kansai Branch

3rd Floor, Dojima Grand Bldg., 5-17, Dojima 1-chome, Kita-ku,Osaka-shi, Osaka 530-0003, Japan Tel: 81-6-6442-3803 Fax: 81-6-6341-3162

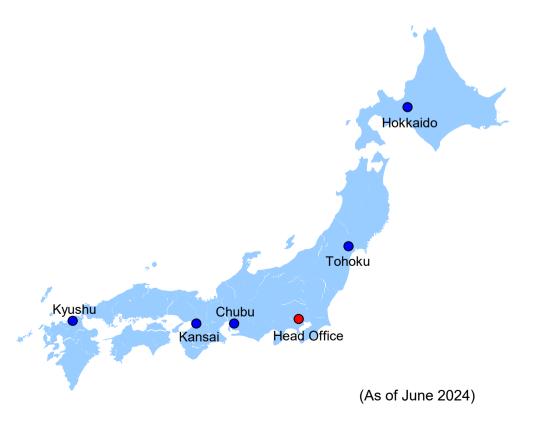
Kyushu Branch

11th Floor, Tenjin-Twin Bldg., 6-8, Tenjin 1-chome, Chuo-ku, Fukuoka-shi, Fukuoka 810-0001, Japan Tel: 81-92-715-3100 Fax: 81-92-761-2186

Chubu Branch

6th Floor, Nagoya Nishiki Front Tower., 3-4, Nishiki 2-chome, Naka-ku, Nagoya-shi, Aichi 460-0003,Japan

Tel: 81-52-218-6101 Fax: 81-52-218-6165



Overseas

-Europe-

Bristol

Shintoa (UK) Ltd.

3rd Floor, North, PS21 17-29 Prince Street, Bristol, BS1 4PH, U.K. Tel: 44-117-927-9151

-North America-

Indianapolis

Shintoa International, Inc. Head Office

135 North Pennsylvania Street, Suite 810, Indianapolis, Indiana 46204, U.S.A. Tel::1-317-917-1111

Fax :1-317-917-2222

Phoenix

Shintoa International, Inc. Phoenix Branch

1620 West Fountainhead Parkway, Suite 210, Tempe, Arizona 85282, U.S.A.

Tel :1-480-281-5733 Fax :1-480-281-5737



(As of June 2024)

Business Departments

Pet Business Department (Petcare) - P5

The Pet Business Dept. seeks to develop the pet industry and offer value to pets and their owners alike.

Health Industry Department (Feedstuffs) - P6

The Health Industry Dept. contributes to safe food production by effectively using resources and stabilizing domestic supply and demand of feedstuffs.

Food Vending Machine Department -P7

The Food Vending Machine Dept. is creating the future of the vending machine business through the installation of vending machines, distribution of soft drink products and other initiatives.

Metal & Machinery Department - P8

The Metal & Machinery Dept. provides its customers with a range of high-quality metal, formulated resin, and machinery products, and supports industrial growth throughout the world.

Aerospace & Marine Department - P9

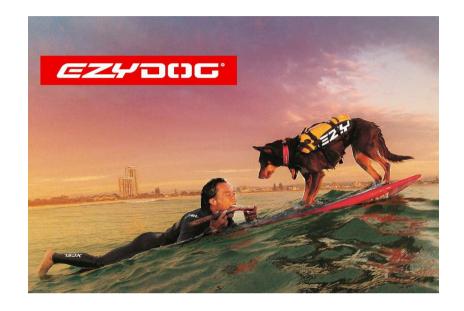
The Aerospace & Marine Dept. aspires to introduce cutting-edge products to fulfill future demand for new applications while providing robust support for the legacy products for Japan's defense in the aerospace and marine segments.

Pet Business Department (Petcare)

We provide many functions for the distribution value-chain, for all kinds of pet businesses. As an industry leader, we continually develop our strategy to improve people's lives with their pets.

Domestic Agencies

Mars Japan Limited
ROYAL CANIN JAPON
Yeaster Co., Ltd.
PETLINE CORPORATION
AIXIA Corporation
d.b.f.PET Co., Ltd.
Earth Pet Co., Ltd.
Petio Corp.
etc...



International Agencies

Ezy Dog (Australia) Ever Clean (United States)



Others

Export
OEM
Investment
Financial Service





Health Industry Department (Feedstuffs)

We are one of the industry leaders in providing feed materials and feed by-products to the market in Japan. We have more than 60 years' experience and offer advanced feed materials and feed efficiency.

Our concept is "Make efficient use of resources and enable profitable growth".

We are always conscious of food safety and feed efficiency, which we achieve by making effective use of both domestic and global resources.

Amino Acids

DL-Methionine, L-Lysine HCl, L-Lysine Sulfate, L-Threonine, L-Tryptophan, Taurine, Other AA

Vitamins

V-A, D3, AD3, E, Cholin, Chloride, Other Vitamins

Minerals

MCP, MDCP, DCP, TCP, MnSO4, MgSO4, CuSO4, MnCO3, MgCO3, Sodium Bicarbonate, Other Minerals

Natural Pigments

Paprika Powder, Extract, Marigold Powder Extracts

Pet Food Ingredients

Natural Antioxidant, Rosemary Extract, Natural Flavor

Animal By-Products

Tallow, Lard, Yellow Grease, Chicken Oil, Fish Oil, MBM (Pork / Poultry), Fish Meal, Dried Silkworm, Krill Meal, Squid Meal, Insect Meal Others

Grain By-Products

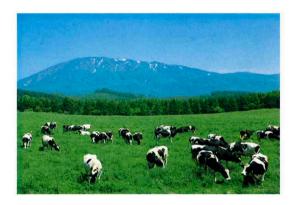
Corn, Corn Gluten Feed, Corn Gluten Meal, Corn Germ, Wheat Bran, Rice Bran, Others

Functional Ingredients

Mycotoxins Eliminator, Natural Antioxidant, Tall derived Fatty acid, Emulsifiers

Other Ingredients

Brewers Yeast, Seaweed, Litter, Food Industry By-products









Food Vending Machine Department

Supplier for vending machine operators

We distribute soft drinks to vending machine operators across Japan as the agent for major national brand soft drink producers. These leading soft drink producers include Otsuka, Asahi, Nestle, Pokka-Sapporo, and UCC, to name a few.

Organizer in the vending machine business

To expand into new business areas, we are developing a vending machine business, including the planning, development, management of vending machine and the commercial distribution, logistics, information of soft drink products. In doing so, we are harnessing our extensive experience and activities in the vending machine business as a general trading company.

Soft drink products

Asahi

Otsuka

SUNTORY

Pokka-Sapporo

Nestle

UCC

Other Japan made products









Metal & Machinery Department

We provide products that contribute to industry and offer our experience to support our customers' business development.

Metal Products

Flat Rolled Products

Plates - Hot Rolled Coils & Sheets

- Pickled and Oiled Coils & Sheets
- Cold Rolled Coils & Sheets
- Coated Coils & Sheets
- Galvanized
- Aluminized
- Galvalume
- Color, etc

Long Products

Pipes

H Beams

Angles

Channels

Steel Building-Materials Products

Expanded Metal

Deck







Formulated Resin

(Application)

Electronics Device, Transformer and Coil, Power Module, Hybrid IC, Capacitor, Adhesive for water treatment Filter

(Performance)

Heat-Resistant, Water Proof, Insulating, Flame-Resistant, High Thermal Conductance, Excellent Mechanical Propertie, Strong Adhesion

Industrial Machine

Vibro Separator (Dry, Wet, Ultrasonic Shifter)

Air Separator for Fine Powder

Powder Machinery (Dryer, Mixer, Granulator, Dust Collector, Conveyor) Machine Tool(5-Axis Machining Center, EDM, Injection, Press Machine) Mold Parts for Automobile & Comminication Equipment, Die Casting Parts Environmental Cooling Products





Aerospace & Marine Department

Department Overview:

We have established a strong foothold through over 60 years in the aerospace market in Japan, retaining good relationship with all major heavy industries as well as Japanese government agencies, namely the Ministry of Defense, Coast Guard, and Civil Aviation Bureau.

With our strength in the Japanese defense and government market, we have been entrusted by the world leading companies including Rolls-Royce, Honeywell, Safran, CAE, and Austal to represent their broad range of products in Japan. Our product portfolio ranges from aero and naval marine turbine engines, simulators and training solutions, to high-speed trimaran ferries just to name a few and continues to evolve and expand.

In the Aerospace & Marine Department, we provide diverse services, to satisfy the needs of customers, such as program development support, flawless logistics, continuous effort in introducing modifications & upgrades of products in operation and in, maintenance, repair and overhaul (MRO) support.

To ensure the success of foreign partners in Japan, we provide robust support and assistance to mitigate the business and cultural gaps between East and West, with opportunity research, strategy creation assistance, marketing & sales, development & introduction support, intelligence provision, and distribution transactions.

Major Product Portfolio:



Qualification and Certification:

Shintoa has been the member of TRACE to assure transparency. In addition, the Aerospace & Marine Department is JISQ9001 / 9100 certified to ensure quality service.